



Paladin Associates' New Website!

www.PaladinAssociatesInc.com

[Any comments or Suggestions?](#)

January 2019



Donald J. Hoepfner, Executive Partner

Supply and Demand Chain Executive Magazine names Donald J. Hoepfner, a Co-Founder and Executive Partner of Paladin Associates, Inc., as a 2018 Provider Pro to Know for outstanding industry achievements.

[Email Don](#)

(770) 853-9940

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[Staff Augmentation](#)



[Influencing Change](#)

Where Did the Cash Go?

Cash seems to disappear!

- Financial statements show expense categories but not suppliers.
- Accounts Payable reports show where the cash went but not what it purchased.
- Neither source shows the business unit that made the purchase.

It is difficult to get actionable information since it is a three dimensional problem. You need to know who spent the cash, for what and with whom.

Fortunately there are tools and processes to solve this problem. Spend Analytic platforms can received data from multiple systems and data enrichment processes can map the relationships between the who, what and to whom.

The end result is actionable data that can be used to develop plans to control expenditures and identify Sourcing savings opportunities.

For more information

[Contact Us](#)

[Telecom Mobility Optimization](#)

Would your company be interested in saving 10% - 25% of your current mobile phone costs without changing carriers?

Leveraging extensive cellular industry experience and knowledge, we provide services which focus on reducing and managing corporate and institutional wireless costs without changing carriers or affecting current contracts.

Savings are derived from leveraging unique rate structures and utilizing promotional discounts which the carriers do not openly share in the market place.

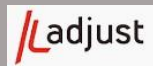
Typically within 6 weeks from engagement the cost saving measures are implemented with the supplier and savings

**The Solution to Supply
Chain's Change Challenges**

[Meet the Paladin Associates](#)



**[Paladin is a Founding Member of
the Global Sourcing Alliance](#)**



realized within 2 billing cycles. Fees are based on actual implemented savings.

[Read More](#)

For more information

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[Telecom Tax Recovery](#)

U.S. Telecom Carriers often bill questionable taxes and fee surcharges contrary to FCC Regulations. Many of these taxes and surcharges can be stopped on a "going forward" basis, along with a refund paid by the carriers to our Clients based on historical payment data. The statutory period for a refund is not limited.

The refund amount and future savings can approximate 5% - 8% of the total spend for Interstate and International TeleCom/DataCom expenditures.

Sign up now to join the largest Telecom spenders in realizing these savings. Easy Process ...Fees Based on Actual Savings and Recoveries.

[Read More](#)

For more information

Contact Us

[Credit Card Processing](#)

Paladin can reduce payment acceptance and Credit Card Processing Fees with Savings of 15% to 25% or more.

Merchants can continue to accept payments anywhere, anytime, and in anyway that Customers prefer to pay.

- Flexible Pricing Options
- Fast Funding
- Online Reporting
- And much more

[Read More](#)

For more information

Contact Us

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Paladin Associates, Inc. is a Strategic Sourcing and Procurement Consulting company.

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