



Checkmate News

Winning Approaches for Cost and Resource Productivity

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December 2020

This has been a strange year for many companies, their management and employees. Coping with the challenges and issues related to COVID while continuing to run a business has stretched resources to or beyond the breaking point. Our hearts go out to those whose lives have been changed forever due to this unseen foe. We are thinking of you during this holiday season.



Donald J. Hoepfner
Executive Partner

[Email Don](#)

(770) 853-9940

Preparing for 2021

The key to a healthy and

Fleet Management What is the Real Cost of Your Fleet?

Companies with small vehicle fleets often choose to self-manage their programs. The cost advantages of using a Fleet Management Program can be significant when the "Total Cost of Ownership" is considered. Dedicated experts can improve company productivity and enable your team to focus on your core business.

Potential Benefits

- Reduced Acquisition Costs
- Maximized Residual Values
- Reduced Financing Costs
- Reduced Administrative Costs
- Improved Reporting and Controls
- Reduced Maintenance Costs
- Reduced Operating Costs
- Improved Employee Productivity

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Corporate and Employee Relocations

While remote work has been required in many situations, and it offered many advantages during the COVID-19 shutdown, it will not permanently replace the need for Corporate and Employee relocations. There is too much value in onsite team collaboration.

Many companies are reevaluating their employee mobility programs in total and want to make employee moves as easy as possible for the employee and their families. Outsourcing relocation services can allow companies to offer their employees a more comprehensive benefit at a lower cost than paying for individual relocation services.

COVID-19 has not only created immediate challenges, but given global mobility experts fresh perspective into their programs to deal with border closings and quarantines. They are focused on the importance of keeping relocating employees safe and healthy

profitable organization begins with excellence in management of cost and resources. Paladin Associates can help by providing cost reduction ideas plus on-demand experienced resources to implement those ideas – quickly.

Paladin's Associates are all former Executives at GE, P&G, and other Fortune 100 companies with 25+ years of effective and successful management experience. We can quickly provide the expertise to assist with ongoing project management and completion. Paladin focuses on increasing Profitability and Cash Flow while also improving Processes and Quality. We can deploy a Spend Category Expert or Process Improvement Expert quickly into your own management team environment (virtually).

If you would like to learn more, please contact us to schedule a time to talk about this critical aspect of running your business.

For more information

Contact Us

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throughout their move.

Companies can benefit from the Relocation Management Company's negotiated volume pricing with suppliers and its knowledge of current best practices plus some tax advantages for companies and employees.

Paladin's Relocation Solution Partner can be an excellent choice with a demonstrated record of success. They will serve as an extension of your company and work directly with your employees to help them manage all aspects of a relocation. This Relocation Service also reduces the burden on internal company Human Resources.

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Telecom Mobility & Cellular Optimization

Optimize the cost of your current Company Paid Mobility and Cellular Services without changing providers, affecting current contracts or changing equipment. Paladin's Solution Partner leverages unique market intelligence and proprietary methodologies to reduce Clients' Mobility Costs. Your monthly billing will still come directly from the carrier and you can maintain your current carrier support system and billing processes.

Paladin will conduct a FREE Contract Audit, Cost Analysis and Savings Estimate for your Company. Savings average over 25% in cost reductions and 32% for companies that use a TEM or other 3rd party telecom management supplier. Savings are derived from leveraging unique and unpublished rate structures, discount schedules and utilizing promotional discounts which the carriers do not openly share in the marketplace.

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Credit Card Processing Fees

Paladin can reduce payment acceptance and Credit Card Processing Fees with Savings of 15% to 25% or more. Merchants can continue to accept payments anywhere, anytime, and in anyway that Customers prefer to pay.

Flexible Pricing Options
Fast Funding
Online Reporting

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Paladin Associates, Inc. is a Strategic Sourcing and Procurement Consulting company.

Our mailing address is:

Paladin Associates, Inc.

5425 Peachtree Pkwy

Peachtree Corners, GA 30092-6536

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Paladin Associates, Inc. · 5425 Peachtree Pkwy · Peachtree Corners, GA 30092-6536 · USA