



Checkmate News

Winning Approaches for Cost and Resource Productivity

April 2020

Stay Home - Reopen Slowly Stay Safe - Keep Proper Distancing Save Lives

Paladin Associates is OPEN for business!! During these extraordinary times Paladin Associates can help to 'Recession Proof' your business by reducing costs of Purchased Goods and Services. Many spend categories can be re-sourced or renegotiated on a 'touchless' basis using email, e-Sourcing, video calls and other internet tools. Paladin provides Risk Free engagements where our fees are based on a percentage of the actual savings that we generate for your business. NO COST ... NO RISK ... NO OBLIGATION opportunities to Reduce Costs ...

Increase Profitability ... Improve Cash Flow ... and Maximize Shareholder Value

Call me at 770-853-9940 or [email me](mailto:donald@paladinassociates.com). Thanks and stay safe.

Donald J. Hoepfner, Executive Partner

www.PaladinAssociatesInc.com

Telecom Mobility and Cell Phone Optimization

One of the quickest and easiest spend categories that can favorably impact your business is by optimizing the cost of your current Company Paid Cell Phone and Mobility Services. With more employees working from home these days, this expense is spiking in many companies. We can reverse that by optimizing the rates that you pay and eliminating overcharges. We leverage unique market intelligence and propriety software methodologies to reduce Clients' Mobility Costs without changing providers, without affecting current contracts, without changing current equipment, and with the monthly billing still coming directly from the carriers. Your business can maintain your current carrier support system and billing processes.

Our Partner conducts a traditional audit/optimization process coupled with a contract compliance assessment. Savings are derived from leveraging unique unpublished rate structures and utilizing promotional discounts which the carriers do not openly share in the market place. We can do this without changing Carriers or Equipment and with virtually no effort required from Clients' personnel.

We average over 25% in reductions for most companies and over 32% in reduction for those Clients that utilize a TEM or 3rd Party to manage their mobility services today. Contact us today for a FREE Cost Analysis and Savings Estimate.

[Read More](#)

For more information

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Credit Agency Reporting Services

This often overlooked expense item is used principally by Credit and Collections to review credit potential on new customers and monitor credit ratings of existing customers. Credit reports and information are also often used to assess risk of potential new suppliers and to monitor changing conditions at current suppliers. A great business Risk Management and Assessment tool but it can become very expensive with most Credit Information Suppliers if used extensively.

Our new Credit Services Supplier provides the same and often better credit information with better reporting and more powerful analytical tools at significantly lower costs because their pricing model is totally different than traditional Credit Agencies.

Paladin's Supplier Partner is the world's largest provider of business credit reports and maintains the largest owned database with over 240 million companies worldwide. Their scoring model is one of the most predictive in the business credit information industry. Their business credit reports are designed to help you check for risk signals and make informed business decisions in just seconds. And their pricing model generates huge savings compared to the large Credit Agencies ... guaranteed savings of 25% or more!!

For more information

[Contact Us](#)

Credit Card Processing Fees

Paladin can reduce payment acceptance and Credit Card Processing Fees with Savings of 15%

to 25% or more. Paladin's Solution Partner is one of the largest Direct Processors in the World. Our Clients connect directly to the Processing Company which eliminates reseller margins to keep processing fees low. And the initial fee structure will not increase during the life of the relationship.

Merchants can continue to accept payments anywhere, anytime, and in anyway that Customers prefer to pay.

- Flexible Pricing Options...No Increases
- Fast Funding...Next Day
- Online Reporting
- And much more

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For more information

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Value Added Tax (VAT) Recovery Services

Most countries charge a value added tax from 5% to 25% on certain business travel expenditures and on exports from their countries. The amount of the tax may be refundable by submitting receipts through each country's process. Since the type of expenditures eligible for a tax refund and the process to claim the refund varies by country, a recovery expert can maximize the financial benefit.

Too many companies leave their recoverable Value Added Tax (VAT) unclaimed. Millions of dollars that can be refunded each year are never claimed. Are you recovering your VAT?

With more than 22 years of experience in VAT Recovery services, Paladin's Solution Partner has a track record of over 95% success rate in the business. There are no up-front fees. We work on a contingency fee basis; we only get paid after we have successfully recovered your refundable VAT.

Process is Proven, Streamlined and Successful

For more information

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